

CHAPTER

14

REVIEW WORKSHEET

THEORIES OF PERSONALITY

Match the correct term with each description. Write the letter of the term in the space provided. Two terms are not used.

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|------------------|-------------------|---------------------------|------------------|
| a. superego | h. self-concept | o. humanistic | u. Alfred Adler |
| b. oral | i. Carl Jung | p. Gordon Allport | v. Carl Rogers |
| c. Sigmund Freud | j. personality | q. collective unconscious | w. archetypes |
| d. behaviorism | k. Abraham Maslow | r. Hans Eysenck | x. agreeableness |
| e. trait | l. latency | s. social learning | y. socialization |
| f. repression | m. id | t. ego | z. self-esteem |
| g. Erik Erikson | n. acculturation | aa. denial | |

- _____ 1. The patterns of feelings, motives, and behavior that set people apart from one another
- _____ 2. An aspect of personality that is considered to be reasonably stable
- _____ 3. The psychologist who suggested that traits can be inherited and are fixed in the nervous system
- _____ 4. The tendency to go along with what other people want.
- _____ 5. The psychologist who proposed two personality dimensions: introversion-extroversion and stability-instability
- _____ 6. The psychologist who proposed the “inner conflict” approach to personality theory
- _____ 7. According to Freud, the structure of the mind that demands instant gratification
- _____ 8. According to Freud, the structure of the mind that demands morality
- _____ 9. Defense mechanism that removes anxiety-causing ideas from conscious awareness by pushing them into the unconscious
- _____ 10. Defense mechanism in which a person refuses to accept the reality of anything that is bad
- _____ 11. According to Freud, the first stage of psychological development

► **Review Worksheet (continued)**

- _____ 12. The psychiatrist who proposed the idea of the collective unconscious
- _____ 13. A store of human concepts shared by all people across all cultures
- _____ 14. Ideas and images of the accumulated experience of all human beings
- _____ 15. The psychologist who believed that people are basically motivated by a need to overcome feelings of inferiority
- _____ 16. The psychologist who proposed an eight-stage theory of psychosocial development
- _____ 17. The personality theory that teaches that environmental forces shape people's behavior
- _____ 18. The use of reinforcers to influence people to perform socially desirable behaviors
- _____ 19. The personality theory that focuses on learning by observation and on the role of cognitive processes that produce individual differences
- _____ 20. The approach to personality development that maintains that people are free to make conscious choices and are responsible for their choices
- _____ 21. The psychologist who believed that people wish to reach their full potential but must follow individual paths to do so
- _____ 22. A view of oneself as an individual
- _____ 23. The psychologist who developed the self theory, which asserts that people have a need for consistency between their self-concepts and their experiences
- _____ 24. The belief in oneself, or self-respect
- _____ 25. The process of adapting to a new or different culture